AN EMPIRICAL STUDY ON MARKET TIMING AND STOCK SELECTION SKILLS OF MUTUAL FUND MANAGERS IN INDIA

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Abstract

Stock selection and market timing are essential skills for a fund manager to generate additional riskadjusted returns over the long term. The mutual fund industry in India includes public sector funds, private sector funds and foreign funds. The three sectors were examined to compare the selectivity and recency of performance based on fund sponsorship. Growth, income, Balanced and tax saving Schemes were selected for the study. Rationale for choosing a 5-year study period from April 1, 2017 to March 31, 2022. Market timing is all about studying the market and determining whether it will be bullish or negative in the future so that mutual fund portfolios can be adjusted accordingly.Stock picking utilizes the knowledge and skills of experts to make reasonable predictions about the direction of market prices.Fund managers themselves can use these tools to compare and evaluate their performance on the markets. The purpose of this article is to empirically test the market timing skills of selected mutual fund managers in India. Using the Jensen Alpha, Fama Return Decomposition and Henriksson-Merton (unconditional) methods, funds were rated based on the fund manager's performance based on market analysis over a five-year period. The results of the study show that fund managers show persistence in their selection skills, but the selected funds have not demonstrated progressive timing skills in the Indian context.

Keywords: risk-adjusted returns, fund manager, selection skills, market analysis, market prices.

1.Introduction

A mutual fund is a type of investment company that collects money from shareholders and invests it in a range of securities such as stocks, bonds and money market instruments, with the aim of generating growth capital over time. Mutual funds are popular among investors because they can invest with small amounts of capital and do not have to spend time monitoring and managing their assets since everything is managed by a professional investment manager or fund manager. Mutual funds play an important role in maintaining the financial system and ensuring appropriate use of resources. It offers retail investors a unique opportunity to benefit from stock and bond returns that would not otherwise be possible. A mutual fund pools the assets of investors with similar investment goals. Achieving higher returns requires sound operations and effective investment management by fund managers. Mutual funds are becoming increasingly popular in today's market due to their higher returns, relatively low risks and costs to the investor. The growth rate of investments in mutual funds is certainly the most significant phenomenon in modern financial markets. Achieving a similar level of risk reduction through direct stock ownership requires significant investment capital. By pooling the resources of small investors, equity funds can be effectively diversified without imposing huge capital requirements on each investor. In, it may be necessary to analyze the level of these two skills among Indian mutual fund managers to identify the fund(s) that can perform better despite the vagaries of the market. Market timing and stock selectivity are two very important characteristics for an effective fund manager.Market timing is an important element in testing fund managers' forecasting abilities. Both elements are crucial in ensuring excellent returns from mutual funds. This paper is a modest attempt to examine these capabilities of Indian mutual fund managers. Mutual fund investments can be measured based on their performance using net asset value (NAV). Net asset value is the value of a mutual fund's net assets after deducting liabilities or debts. Unit Trust of India was the first mutual fund established in India in 1963. In the late 1980s, the government allowed banks and public sector institutions to set up mutual funds. In 1992, the Securities and Exchange Board of India (SEBI) Act was passed.

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Before a mutual fund can accept public money, it has to be registered with the Securities and Exchange Board of India (SEBI), which protects the interests of securities investors and regulates securities markets

2.Review of Literature

Gupta (2000) examined the market timing ability of fund managers in India using weekly net asset value data of 73 mutual funds during 1994-1999. He stated that the results do not support the hypothesis that managers of closed-end funds can easily time the market.

Mishra (2002) evaluates the performance of mutual funds based on 24 schemes with at least 24 months of data covering the period from April Covering 1992 through December 1996. The study shows that about 25% of schemes have the ability to synchronize and 29% have a negative synchronization parameter, which suggests that these schemes caused changes in their portfolio due to incorrect predictions of the market trend.

Tripathy (2006) examined the maturity and selection ability of 31 Indian equity-linked savings schemes during the period December 1999 to January 2004 using the Treynor and Mazuya and Henriksson and Merton models. The results also do not favor the selection and timing skills of the fund managers.

Bhuvaneswari and Selvam (2010) used the TM model to examine the timing and selection skills of equity fund managers in India between January 2002 and December 2007. They also found that over fifty percent of fund managers were unable to predict the market.

Ramesh & Dhume (2014) analyzed the market timing and stock selection skills of Indian fund managers based on 68 mutual funds and concluded that Indian mutual fund managers were not good at market timing but had excellent stock selection skills for portfolio selection.

In a recent study by Rao et al.(2017) found that Chinese equity funds actually produce marketbeating returns and that fund managers have the ability to time the market positively. They also found that Chinese equity funds did not show the sustained performance seen in developed markets. The funds with the best (worst) performance of the last year no longer offer higher (lower) returns the following year. In addition, they also observed a positive relationship between fund size, age and expense ratio with fund performance. The overall results suggest that emerging market equity funds outperform developed market funds.

3. Research MethodologyType of Research

The study is purely empirical in nature as it attempts to analyze the stock selection skills and market timing skills of Indian mutual fund managers based on statistical techniques using fund return, risk-free return and market return.

Objectives of the Study

- 1. Assess the stock selection ability of the mutual fund managers based on Fama & HM model.
- 2. Assessing the stock selection ability of mutual fund managers by using the Jensen model.
- 3. Checking the consistency of the fund managers timing performance.

Hypothesis

In line with the above objectives, the following hypotheses were formulated to guide the study:

H1:The timing performance of fund managers exhibits a notable degree of persistence.

H2: The selection performance of fund managers demonstrates a significant degree of persistence

Tools Used

The study used the following tools to determine the selectivity and market timing skills of mutual fund managers in the selected schemes:

- (i) Jensen's Alpha
- (ii) Fama's Return Decomposition Model

(iii) Henriksson - Merton (Unconditional) Model

Software (essential) Model used

The study used MS Excel 2007/2013 and SPSS 19.0 to process and analyze the data.

Collection of Data

This study will be conducted over a period of 5 years i.e.from the NAVs selected for the long period from April 1, 2017 to March 31, 2022 and with the value of BSE SENSEX index, the same period is also taken into account. Secondary data is used for analysis.

4. Analysis And Results

The main factors that investors take into account while investing in mutual funds are tax responsibility, better liquidity, and capital appreciation. The current study examines the market timing and stock selection skills of mutual funds, utilizing a sample of 40 schemes that span all three economic sectors i.e. public, private, and foreign sector.

Analysis of Jensen's Alpha's Stock Selectivity:

In 1968, Michael C. Jensen created a model based on the capital asset pricing model (CAPM) in which the difference between the actual return from an invested fund and the expected return from the same at a particular level of systematic risk is considered under the main premise that the systematic risk of the funds (β p,t) is stationary over a given time horizon. In deviating from the benchmark, this metric yields the extra return.It can be calculated as:

The Jensen-provided equation is:

Rp,t –Rf,t= α + β p (Rm,t-Rf,t)+ ϵ p,t

where,

 α = portfolio alpha value

Rp,t = poThe average return of the fund at time 't',

Rm,t = mean return on the market portfolio considered over period 't' t m R ,

Rf,t = proxy for the riskless rate for period 't' t f R ,

 βp = estimated sensitivity of the fund returns to the benchmark variations p

 $\varepsilon p,t = random error term$

Table 1: Selectivity performance of sample fund managers based on Jensen model

Jensen Model							
Scheme	2018	2019	2020	2021	2022	Average	Variance
ICICI Prudential income optimizer	0.3562	0.6005	0.6449	-0.6040	-0.1947		
fund						0.16058	0.294292
Birla Sun Life Asset Allocation	0.3243	0.1874	0.8404	-0.6007	-0.1540		
Fund-Moderate Plan-Growth Plan						0.11948	0.289935
Tata mid cap Growth Fund	0.1459	0.7111	0.7128	-0.6104	-0.2206	0.14776	0.33678
Mirae Asset China Advantage	0.3984	0.7761	0.1586	-0.6245	-0.2399		
Fund - Regular Plan Growth							
Option						0.09374	0.297456
FT India Life Stage Fund of Funds	0.4719	0.8036	0.7372	-0.9336	-0.2322		
– The 20s Plan - Growth						0.16938	0.548501
Nippon india Growth Fund-Growth	0.2566	0.6151	1.0377	-0.5355	-0.2162	0.23154	0.396615
Fidelity Wealth Builder Fund -	0.4731	0.6385	0.9542	-0.5294	-0.1764		
Plan A - Growth Option						0.272	0.370866
ICICI Prudential multi asset fund	0.2963	0.5047	1.0678	-0.5134	-0.2164	0.2278	0.383414

Birla Sun Life Asset Allocation	0.2520	0.6001	1.0100	-0.6077	-0.1695		
Fund-Conservative Plan-Growth							
Plan						0.21698	0.401588
Tata large and mid cap Fund-	0.2202	0.7097	1.1793	-0.6142	-0.2761		
Growth						0.24378	0.52481
HDFC Capital Builder value Fund-	0.3556	0.5740	0.9686	-0.5002	-0.1403		
Growth						0.25154	0.336909
FT India Life Stage Fund of Funds	0.1657	0.6164	0.8917	-0.6539	-0.1540		
- The 30s Plan - Growth			1.0701	0.7106		0.17318	0.37597
Nippon india value fund-Growth	0.0028	0.5622	1.8581	-0.5186	-0.1917	0.34256	0.871893
World Gold Fund - Reg	0.3099	0.5556	1.2158	-0.4478	-0.1425	0.2982	0.414778
ICICI Prudential value Discovery	0.2348	0.6074	1.4186	-0.5768	-0.1454		
Fund – Growth						0.30772	0.579218
Birla Sun Life focused equity Fund –	0.1867	0.4635	0.4940	-0.5344	-0.1440		
Growth						0.09316	0.189163
Principal Global Opportunities	0.1712	0.4525	1.0608	-0.4881	-0.2050		
Fund-Growth		0.4040	0.4.60.4	0.50.40		0.19828	0.360764
HDFC Prudence Fund	0.1845	0.4012	0.1604	-0.5342	-0.2220	-0.00202	0.138841
World Mining Fund - Reg	0.1705	0.3694	0.1698	-0.5911	-0.2101	-0.0183	0.146556
Nippon india Vision Fund	-0.3704	0.3893	1.3139	-0.5985	-0.1452	0 11790	0 58104
Fidelity Weelth Duilder Fund	0.0667	0 6028	0 1600	0.5204	0.0041	0.11762	0.30124
Plan C - Growth Option	0.2007	0.0038	0.1092	-0.3324	-0.2041	0 06064	0 102763
ICICI Pru long term equity fund (Tax	0 4004	0 4055	0 1302	-0 5451	0 1600	0.0000+	0.192703
saving)-growth	0.7907	0.4000	0.1392	-0.5451	-0.1000	0.066	0 181313
Birla Sun Life Frontline Equity fund	0 2205	0.3730	0 7926	-0 6182	-0 1855	0.000	0.001177
Tete Tere serie as Free 1. Operatile		0.5900	0.7740	0.0102	0.1010	0.11048	0.291177
Tata Tax savings Fund -Growth	-0.0542	0.5806	0.7742	-0.5208	-0.1810	0.11844	0.294944
HDFC Tax Saver Fund	0.3298	0.6708	0.7923	-0.5528	-0.1522	0.21758	0.319632
FT India Life Stage Fund of Funds	0.0896	0.8285	0.6575	-0.4587	-0.1428		
- 50s Plus Plan - Growth						0.19482	0.291943
Birla Sunlife equity Advantage	-0.1842	0.7375	0.5528	-0.5690	-0.2545		
Fund- Growth						0.05652	0.313996
Nippon india Growth Fund	0.1687	0.7401	0.7168	-0.6307	-0.1567	0.16764	0.342958
Tata Pure Equity Fund	0.4195	0.6212	0.9713	-0.5869	-0.1773	0 24956	0.392445
HDFC Income Fund- Growth	0.1117	0.6783	0.8958	-0.9938	-0.2078	0.09684	0.564739
Nippon india equity hybrid fund-	0.2827	0.5946	0.8770	-0.5981	-0.2245		01001105
growth		0102.0		010301	0122.0	0.18634	0.359277
Fidelity Global Real Assets Fund-	0.1644	0.8755	0.9134	-0.5934	-0.1805		
Growth Option						0.23588	0.433584
ING Global Real Estate Fund -	0.2107	0.4503	0.7937	-0.6292	-0.1794		
Retail Plan Growth Option						0.318825	0.16757
DWS Global Agribusiness Fund -	0.2148	0.7515	1.0888	-0.5527	0.0095		
Regualr Plan - Growth						0.30238	0.411194
JPMorgan JF Greater China	0.1131	0.6959	1.0576	-0.5802	-0.1970		
Equity Off-shore Fund						0.21788	0.438417
HDFC flexi cap Fund-Growth	0.4836	0.5510	1.1964	-0.6320	-0.0160	0.3166	0.466836
Fidelity Wealth Builder Fund -	0.0653	0.6752	0.9619	-0.9292	-0.1955		
Plan B - Growth Option	0.005	0.6155	0.005	0.5155		0.11554	0.555074
Tata Ethical Fund-Growth	0.2832	0.6133	0.9392	-0.6130	-0.1850	0.20754	0.383266
FT India Life Stage Fund of Funds	0.1790	0.5733	1.0142	-0.7392	-0.1846	0 1 6 0 5 4	0 4560 45
- 40s Plan - Growth	0.0000	0.0100	0.0150	0.0604	0.1402	0.16854	0.456945
Sundaram Global brand fund -	0.3920	0.8182	0.9159	-0.8624	-0.1483	0 00000	0 544700
GIUWIII		1	1	1	1	U.ZZJUO	0.344723

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Alpha is a performance metric that can either be positive or negative. A positive alpha signifies that the strategy has outperformed the market index, whereas negative alpha suggests the exact opposite. Checking for persistence between the two measurement criteria, specifically Jensen (1968), in the stock selectivity performance of the sample fund managers. However, none of the sample funds have demonstrated long-term persistence in their performance, or over the course of the five years, as most of them reported positive alphas in the first three years and negative alphas in the final two years of the study period, or for 2021 and 2022, respectively. As a result, it may be concluded that fund managers haven't regularly outperformed the market over the long term. To test the persistence of stock selectivity performance of the fund managers in the sample, we calculated annual alpha values and assigned each fund a ranking based on excess return (alpha). These data are presented in Table 1, the analysis of which shows that the managers repeated the previous performance with a positive result in terms of selectivity in the first three years for all forty funds of the sample, except for three funds, namely Nippon India Vision Fund, Tata Tax Savings Fund-Growth and Birla Sunlife Equity Advantage Fund -Growth. As noted, another way to test performance persistence is to say that when managers demonstrate general performance persistence, i.e. regardless of the performance of the previous year, it improves in the short term or remains unchanged in the following year, i.e. In the first 3 years of the sample period, 32 sample funds or 80% of the sample funds demonstrated fundamental sustainability. But in the long termThroughout the study period, none of the sampled funds demonstrated overall sustainability, as all sampled funds had positive alpha in the first three years and negative alpha in the last two years. It follows that 80% of the sampled funds demonstrated general persistence in the first three years of the series, but not throughout the series.

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	1.444111	39	0.037028	0.096301	1	1.475066
Within Groups	61.52097	160	0.384506			
Total	62.96509	199				

Table	1.1:	ANOVA	single	factor	test	(Jensen	model)
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The above mentioned table 1.1 of ANOVA single factor test shows the F critical value 1.475066 and F value is 0.096301 which means that F value is smaller than the critical value of F, which shows that the means of the five populations are almost equal. This also shows that the fund manager's selectivity skills are consistent according to Jensen's model. So let's assume the following: H2:The selection performance of fund managers demonstrates a significant degree of persistence

Analysis of Stock Selectivity by Fama's Decomposition of Return Model:

The model emphasizes performance evaluation through advanced component separation. Therefore, the fund's performance is divided into three categories for valuation purposes. These include the risk-free return, the compensation for systematic risks and the return resulting from the selectivity of the fund manager. Selectivity was then divided into net selectivity and compensation for insufficient diversification. In fact, part of the excess return may be due to the fact that the overall risk of the portfolio (\Box p) does not equal the systematic risk (β p), suggesting that the portfolio is not sufficiently diversified.

Table 2: The sustained efficacy of sample fund managers in their selectivity performancebased on Fama model.

Fama Model							
Scheme	2018	2019	2020	2021	2022	Average	Variance
ICICI Prudential income	0.2547	-0.5018	1.5467	-0.2642	-0.4518		
optimizer fund						0.11672	0.728691
Birla Sun Life Asset	0.5447	-0.5262	1.4664	-0.2118	-0.3934		
Allocation Fund-Moderate							
Plan-Growth Plan						0.17594	0.69219
Tata mid cap Growth Fund	0.4239	-0.6111	1.3121	-0.325	-0.5126	0.05746	0.656654
Mirae Asset China	0.4289	-0.5996	1.6704	-0.1492	-0.4219		
Advantage Fund - Regular							
Plan Growth Option						0.18572	0.840378
FT India Life Stage Fund of	0.3678	-0.3728	1.3472	-0.1351	-0.4018		
Funds – The 20s Plan -							
Growth						0.16106	0.5348
Nippon india Growth Fund-	0.2766	-0.5346	1.2858	-0.1207	-0.2351		
Growth						0.1344	0.498778
Fidelity Wealth Builder	0.6523	-0.6847	1.0179	-0.5557	-0.4355		
Fund - Plan A - Growth							
Option						-0.00114	0.607222
ICICI Prudential multi asset	0.0598	-0.6298	1.4278	-0.5602	-0.4433		
fund						-0.02914	0.736233
Birla Sun Life Asset	0.1899	-0.6007	0.184	-0.5928	-0.3416		
Allocation Fund-							
Conservative Plan-Growth							
Plan						-0.23224	0.157296
Tata large and mid cap Fund-	0.1872	-0.6693	0.1786	-0.1627	-0.4211		
Growth						-0.17746	0.14031
HDFC Capital Builder value	0.1694	-0.9189	0.1625	-0.2033	-0.351		
Fund-Growth						-0.22826	0.200875
FT India Life Stage Fund of	0.1719	-0.5864	0.1607	-0.1627	-0.3961		
Funds - The 30s Plan -						0.16050	0 110605
Growth	0.0077	0.000	1 4050	0.1001	0.4001	-0.16252	0.112635
Nippon india value fund-	-0.0377	-0.6696	1.4852	-0.1931	-0.4881	0.01004	0 700016
Growth	0 1710	0.0000	0 1 4 0 1	0.1000	0.4051	0.01934	0.732316
World Gold Fund - Reg	0.1719	-0.8203	0.1431	-0.1836	-0.4951	-0.2368	0.180345
ICICI Prudential value	0.1928	-0.507	0.985	-0.1547	-0.396	0.00400	0.260577
Discovery Fund – Growth	0.2005	0.0010	1 4740	0.1002	0.1600	0.02402	0.360577
Birla Sun Life focused equity	0.3625	-0.0010	1.4748	-0.1203	-0.1608	0 17900	0 656106
Fund – Growth	0 4675	0.0000	1 7004	0 1010	0 1504	0.17892	0.656106
Principal Global	0.4675	-0.6086	1.7004	-0.1812	-0.1534	0.04404	0 900174
UDEC Druder og Evred	0 1 2 2 0	06660	1 5055	0.0146	0.0205	0.24494	0.809174
HDFC Prudence Fund	0.1339		1.3833	0.2140	-0.2395	0.20554	0.717135
World Mining Fund - Reg	0.3523	-0.0835	1.3108	-0.2403	-0.3219	0.08348	0.609001
Nippon india Vision Fund	0.3281	-0.7981	1.0184	-0.1405		0.02122	0.472581
Fluency wealth Builder	0.1003	-0.0495	1.3250	-0.1267	-0.4251		
Fund - Plan C - Growth						0.04400	
	0.0007	0 7054	1 7050	0.0000	0.0245	0.04492	0.39393
fund (Tax soving) growth	0.2907	-0.7254	1.7858	-0.2028	-0.2345	0 18206	0.032557
Rinla Sun Life Frontling	0.6420	0.3050	1 450	0.0212	0 4 4 2 2	0.10390	0.932337
Equity fund	0.0439	0.3952	1.432	-0.2313	-0.4433	0 3622	0 567204
Equity Iuliu	1	1	1		1	0.3033	0.301294

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Tata Tax savings Fund -	0.4922	-0.794	1.4165	-0.2233	-0.3416		
Growth						0.10996	0.746317
HDFC Tax Saver Fund	0.3382	0.3778	1.4801	-0.1603	-0.4756	0.31204	0.553214
FT India Life Stage Fund of	0.3868	-0.7073	1.4646	-0.5988	-0.158		
Funds - 50s Plus Plan -							
Growth						0.07746	0.787116
Birla Sunlife equity Advantage	0.557	-0.5236	1.3163	-0.2181	-0.3668		
Fund- Growth						0.15296	0.595544
Nippon india Growth Fund	0.5519	-0.4882	1.5996	-0.5994	-0.438	0.12518	0.893607
Tata Pure Equity Fund	0.3841	-0.8012	2.2403	-0.2569	-0.4684	0.21958	1.463179
HDFC Income Fund- Growth	0.3652	-0.8912	1.7914	-0.2323	-0.3453	0.13756	1.053826
Nippon india equity hybrid	0.4054	-0.797	1.5515	-0.1051	-0.3654		
fund-growth						0.13788	0.814055
Fidelity Global Real Assets	0.3939	0.3506	1.5164	-0.2858	-0.3942		
Fund-Growth Option						0.31618	0.578693
ING Global Real Estate	0.4765	0.3505	1.8179	-0.1965	-0.4347		
Fund - Retail Plan Growth							
Option						0.40274	0.76781
DWS Global Agribusiness	0.2923	0.3992	1.4416	-0.2298	-0.3529		
Fund - Regualr Plan -							
Growth						0.31008	0.504902
JPMorgan JF Greater China	0.4919	-0.7946	1.3115	-0.2233	-0.3999		
Equity Off-shore Fund						0.07712	0.693358
HDFC flexi cap Fund-Growth	0.2846	-0.8747	1.4443	-0.1457	-0.4665	0.0484	0.789809
Fidelity Wealth Builder	0.2491	-0.8154	1.4276	-0.1696	-0.3746		
Fund - Plan B - Growth							
Option						0.06342	0.728487
Tata Ethical Fund-Growth	0.383	-0.9205	1.5115	-0.2464	-0.456	0.05432	0.883134
FT India Life Stage Fund of	0.6088	-0.8214	1.0873	-0.1888	-0.3852		
Funds - 40s Plan - Growth						0.06014	0.598374
Sundaram Global brand	0.3507	-0.7255	1.2299	-0.2193	-0.5313		
fund - Growth						0.0209	0.622546

Table 2 shows Fama's annual net selectivity and the positions held by each fund. From the data in the above table, it can be seen that all 40 funds in the sample except four funds namely Birla Sun Life Asset Allocation Fund - Conservator Plan - Growth Plan, Tata Large and Mid Cap Growth Fund and HDFC Capital Builder-Growth Value, FT India Life Stage Fund and Fund of Funds – 30 Plan – Growth observed neither in the short term (2018-20) nor in the long term i.e. throughout the sample period, a sustained level of stock selectivity based on selectivity minus fame.When it comes to persistence in general; Overall, none of the funds demonstrated persistence. It is also clear from the above table that based on Fama's net selectivity, none of the sampled funds demonstrated persistence selectivity performance, but in the last two years of the time series, all sampled funds consistently reported negative net selectivity. From the above discussion of persistence in selectivity based on Jensen Alpha, it is clear that most funds have achieved persistence in the short term.

Long term, i.e. However, over the entire time series, no persistence of selectivity could be observed in the funds examined. However, based on Fama Net's selectivity, there was no evidence of the short- or long-term persistence of the selectivity of the sampled fund managers' performance. The lack of persistence indicates that the fund managers failed to acquire systematically undervalued stocks, which suggests a low selectivity of the fund managers surveyed during the sample period. This lack of long-term persistence can potentially be attributed to several factors. One of them is the reduction of investment opportunities for performance. After all, the most successful managers may simply want to capitalize on their reputation and find more lucrative employment, such as at a hedge fund.

Source of Variation	SS	df	MS	F	P-value	F crit
Between Groups	4.613585	39	0.118297	0.184759	1	1.475066
Within Groups	102.4443	160	0.640277			
Total	107.0579	199				

Table 2.1: ANOVA single factor test (Fama Model)

The above mentioned table 2.1 of ANOVA single factor test shows the F critical value 1.475066 and F value is 0.184759 which means that F value is smaller than the critical value of F, which shows that the means of the five populations are almost equal. This also shows that the fund manager's selectivity skills are consistent according to the Fama's model. So let's accept the hypothesis: H2: The selection performance of fund managers demonstrates a significant degree of persistence.

Analysis of Stock Selectivity by Henriksson-Merton (HM):

Analysis of the Henriksson-Merton (HM) Stock Selectivity and Market Timing Model Robert C. Merton and Roy D. Henriksson developed this model in 1981 by adopting a more qualitative view of market timing. According to the Hendriksson and Merton model: Alpha (α) denotes the excess return resulting from the fund manager's experience in stock selection, β (Rm-Rf) denotes the reward for systematic risk and the third term, γ [D (R_m-R_f)], denotes the excess return from market timing ability

Henriksson and Merton used a dummy "D" in contrast to the TM model; to represent the fund manager's ability to time the market when D = 1 in a bullish scenario (i.e.for example Rm > Rf) and D = 0 in the bearish scenario (i.e., Rm < Rf) when a manager is able to accurately predict market conditions, he or she can successfully generate excess returns, as evidenced by them being positive and significant. Here is the statistical model:

 $(R_p - R_f)t = a + \beta + (R_m - R_f)t + \gamma [D(R_m - R_f)t] + \varepsilon_{p,t}$

where,

D is the dummy variable which is 1 in up market and 0 in down market.

 R_p = annual daily return on the funds

 R_f = annual weekly risk-free return

 R_m = annual daily return on market portfolio

 $\varepsilon_{p,t}$ = residual term

a, β , γ are the model parameters

Persistence in Timing Performance

Table 3: Selectivity performance of sample fund managers based on HM model

HM Model	IM Model										
Scheme	2018	2019	2020	2021	2022	Average	Variance				
ICICI Prudential income optimizer	0.5851	0.5986	0.5581	0.0670	0.4567						
fund						0.4531	0.0497				
Birla Sun Life Asset Allocation	0.6172	0.6623	0.6807	0.0219	0.4141						
Fund-Moderate Plan-Growth Plan						0.4792	0.0766				
Tata mid cap Growth Fund	0.6133	0.6073	0.5220	0.0146	0.3905	0.4295	0.0619				
Mirae Asset China Advantage	0.6022	0.8538		0.0290	0.3239	0.5006	0.1065				

Fund - Regular Plan Growth			0.6940				
Option							
FT India Life Stage Fund of Funds	0.7040	0.6417	0.5100	0.0351	0.4365		
– The 20s Plan - Growth						0.4655	0.0690
Nippon india Growth Fund-Growth	0.7797	0.9968	0.3901	0.0258	0.3338	0.5052	0 1474
Fidelity Wealth Builder Fund -	0 6891	0 6968	0 4703	0 0478	0 4221	0.0002	0.1171
Plan A - Growth Option	010031	0.0200		010110		0.4652	0.0700
ICICI Prudential multi asset fund	0.8702	0.8923	0.4344	0.0392	0.3573	0.5187	0.1316
Birla Sun Life Asset Allocation	0.9998	0.5415	0.3351	0.0407	0.2929		
Fund-Conservative Plan-Growth							
Plan						0.4420	0.1289
Tata large and mid cap Fund-	0.6937	0.6978	0.4675	0.0106	0.3744		
Growth						0.4488	0.0800
HDFC Capital Builder value Fund-	0.6886	0.8592	0.3572	0.0365	0.2879		
Growth						0.4459	0.1075
FT India Life Stage Fund of Funds	0.7530	0.6491	0.3603	0.0419	0.3295		
- The 30s Plan - Growth						0.4268	0.0795
Nippon india value fund-Growth	0.6656	0.8407	0.5284	0.0569	0.3297	0.4843	0.0921
World Gold Fund - Reg	0.7652	0.9603	0.0002	0.0237	0.3795	0.4258	0.1865
ICICI Prudential value Discovery	0.7269	0.7346	0.4862	0.0309	0.3179		
Fund – Growth						0.4593	0.0879
Birla Sun Life focused equity Fund –	0.7319	0.9961	-0.0006	0.0504	0.4337		
Growth	0 7700	0.0554	0 5015	0.0000	0.0016	0.4423	0.1851
Principal Global Opportunities	0.7780	0.8554	0.5915	0.0308	0.3816		0.1100
Fund-Growth	0 (012	0 (500		0.0240	0.2020	0.5275	0.1106
HDFC Prudence Fund	0.6913	0.6592	0.5468	0.0348	0.3832	0.4631	0.0718
World Mining Fund - Reg	0.7686	0.7582	0.5804	0.0118	0.3336	0.4905	0.1027
Nippon india vision Fund	0.6908	0.8087	0.0149	0.0144	0.3735	0.5005	0.0992
Plan C. Growth Option	0.7987	0.9850	0.8118	0.0232	0.4032	0.6164	0 1457
ICICI Pru long term equity fund (Tax	0 7212	0 8445	0.0004	0.0366	0 6556	0.0104	0.1437
saving)-growth	0.7212	0.0443	0.0004	0.0300	0.0550	0.4517	0.1611
Birla Sun Life Frontline Equity fund	0.6808	0.8556	0.4615	0.0454	0.4395	0.4966	0.0927
Tata Tax savings Fund -Growth	0.6274	0.7513	0.0226	0.0354	0.4025	0.3678	0.1113
HDFC Tax Saver Fund	0.9269	0.6624	0.0234	0.0476	0.3857	0.4092	0.1531
FT India Life Stage Fund of Funds	0.8611	0.6367	0.5322	0.0646	0.4059		
- 50s Plus Plan - Growth						0.5001	0.0871
Birla Sunlife equity Advantage	0.8872	0.5588	0.5124	0.3067	0.5392		
Fund- Growth						0.5609	0.0435
Nippon india Growth Fund	0.8486	0.7595	0.5208	0.0379	0.3294	0.4992	0.1080
Tata Pure Equity Fund	0.8539	0.8942	0.4698	0.0295	0.4352	0.5365	0.1251
HDFC Income Fund- Growth	0.7399	0.7574	0.5111	0.4263	0.3779	0.5625	0.0312
Nippon india equity hybrid fund-	0.6840	0.7062	0.6059	0.3283	0.3187		
growth						0.5286	0.0365
Fidelity Global Real Assets Fund-	0.6047	0.0008	0.5600	0.0406	0 4175	0.0047	0.0000
Growth Option	0 5500	0.0007	0 4746	0.0100	0.4175	0.3247	0.0820
ING Global Real Estate Fund - Retail Plan Growth Option	0.5599	0.0897	0.4746	0.0132	0.3467	0 2968	0.0567
DWS Global Agribusiness Fund -	0 6656	0 8749	0 6498	0 0441	0.3802	5.2700	0.0007
Regualr Plan - Growth	0.0000	0.01 + 9	0.0100	0.0 (71	0.0002	0 5229	0 1025
JPMorgan JF Greater China	0.6891	0.7859	0.7104	0.0430	0.3265	5.0447	5.1020
Equity Off-shore Fund						0.5110	0.1000
HDFC flexi cap Fund-Growth	-	0.0003	0.0006	-0.0007	-0.0004	-0.0002	0.0497

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	0.0006						
Fidelity Wealth Builder Fund -	-	-0.0004	-0.0184	-0.0088	-0.0007		
Plan B - Growth Option	0.0004					-0.0057	0.0001
Tata Ethical Fund-Growth	-	0.0000	-0.0007	-0.0011	-0.0006		
	0.0005					-0.0006	0.0000
FT India Life Stage Fund of Funds	-	-0.0192	-0.0145	-0.0035	0.0152		
- 40s Plan - Growth	0.0324					-0.0109	0.0003
Sundaram Global brand fund -	-	-0.0213	-0.0008	-0.0064	0.0244		
Growth	0.0241					-0.0056	0.0004

From the above study, it is evident that most of the sampled funds demonstrated excellent and sustained performance compared to regular scheduled performance throughout the study period, while the sampled fund managers did not report consistency in their investment performance. The coefficient y was positive and statistically significant for all five years, even at the 1 percent level, confirming the above conclusion regarding the persistence of market timing performance of the fund managers in the sample. During the study, all funds in the sample recorded neither an upward nor a downward trend in the " γ " coefficient, but a variable trend. Another thing that can be observed in the above table is that the five funds are HDFC Flexi Cap Fund-Growth, Fidelity Wealth Builder Fund - Plan B - Growth Option, Tata Ethical Fund-Growth, FT India Life Stage Fund of Funds – 40s plan– Growth and Sundaram Global brand fund - Growth, recorded a negative "y" of during the five-year study period. Therefore, it was hypothesized that Indian fund managers lack persistence in timing the market. Table 3 shows the Y ratio of each fund in the sample on an annual basis. The table above shows that 35 funds, or 87.5% of the sampled funds, had a positive "y coefficient" in all five years. These funds namely Birla Sun Life Asset Allocation Fund - Moderate Plan - Growth Plan, Nippon India Value Fund - Growth, Fidelity Wealth Builder Fund - Plan A - Growth Option, HDFC Prudence Fund, Nippon India Vision Fund HDFC Income Fund - Growth registered positives "y" coefficients in all years except 2021. In 2021, the "y" coefficient for all funds in the sample was very low compared to other years. It can be seen that the funds in the sample recorded their best performances in 2018 and 2019, deteriorated in 2020 and reached the lowest level in 2021, but in 2022 all funds showed a significant improvement. Continuous and timely presentation of results is the true test of a fund manager. The fund manager must always be able to predict the market. Only these managers would be able to deliver above-average returns to unit holders with consistent performance. Once a fund manager becomes successful, whether or not it maintains the same level of quality becomes of utmost importance to the various stakeholders. So if you want to comment on a fund manager's timing ability, you need to check whether the manager has managed to time the market, if not every time, but at least most of the time. From this perspective, we also attempted to examine the sustainability of the timing activities of the sampled fund managers by assessing the Persistence of their timing skills.

Table 3.1: ANOVA single factor test (HM Model).

Source of						
Variation	SS	df	MS	F	P-value	F crit
Between						
Groups	5.673766	39	0.145481	1.671415	0.014574	1.475066
Within Groups	13.92652	160	0.087041			
_						
Total	19.60029	199				

The above mentioned table 3.1 of ANOVA single factor test shows that the critical value of F is 1.475066 and the F value is 1.671415, which means that the F value is greater than the critical value of F, which shows that the average of five larger populations is not equal. This also shows that the timing skills of fund managers are not consistent according to the HM model, so we do not accept the hypothesis: H1:The timing performance of fund managers exhibits a notable degree of persistence. H1:The timing performance of fund managers exhibits a notable degree.

5.Conclusion

If a fund manager manages to consistently outperform, i.e. Quarter after quarter or year after year, its performance in selecting the right type of stocks for the portfolio can be considered satisfactory. Conversely, if a fund manager's performance varies significantly from period to period, it is a sign that something is wrong with his stock selection or market timing skills. It is common practice to outperform the market and, more importantly, deliver consistent for a fund manager performance. Therefore, it is necessary to analyze persistence in fund managers' stock selection. Using the models of Jensen (1968), Fama (1972) and Henriksson & Merton (1981) to calculate five-year alpha and gamma returns for a selected sample. To test this hypothesis, annual return was tested using a one-way ANOVA test for all three models. The study mainly focused on the persistence of fund managers' performance, taking into account both mutual fund choices and timing. To test this hypothesis, annual returns were tested using a one-way ANOVA test for all three models. The test bench was also found to have selectivity capabilities when testing the Jensen and Fama models. However, the same means did not take into account the consistency of synchronization skills over the duration of the study. Therefore, it is assumed that fund managers with good selectivity skills do not necessarily have good timing skills and vice versa. The study concludes that fund managers in India should place more emphasis on timing skills and show consistency in their performance.

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